

# ENVIROLASKA vs THE COMPETITION

Everything Alaska healthcare practices have come to expect from their medical waste service provider except...

## ENVIROLASKA OTHER OPTION

	ENVIROLASKA	OTHER OPTION	
Guaranteed Lower Costs	✓	✗	We guarantee savings of 15-30% or more while concurrently providing better medical waste disposal services for your practice.
No Price Increases	✓	✗	Enjoy peace of mind that your service costs will not be increased during your service term.
Electronic Account Management	✓	✗	Envirolaska makes all manifest and billing records available to customers through a secure customer portal which is accessible 24/7. No longer will you have to organize and manage paper based manifest forms and invoices. We are the only provider in Alaska to offer this capability.
Compliance Training	✓	✗	Envirolaska offers a world-class, cloud-based training solution that is a quality product, easy to use, and one that you and your staff can rely on to maintain OSHA, HIPAA, and DOT training requirements at your practice. We are the only service provider in Alaska to offer this resource.
Satisfaction Guarantee	✓	✗	Envirolaska offers a 100% satisfaction guarantee. If you are not satisfied with our service to you, we make it right or refund your money.
Licensed, Insured, and Fully Compliant	✓	✓	Envirolaska's operations exceed all federal, state, and local regulations regarding medical waste and are fully insured.
Locally Owned and Operated	✓	✗	Buy local to support the economy your own business relies on by working with an Alaskan Owned and Operated provider. If you'd like to prevent a monopoly with services you rely on, consider supporting alternatives to help keep our market competitive.
Ability to Opt Out of Service Agreement	✓	✗	We want our customers to work with a provider that they believe offers the best value for their practice. Customers are able to opt out of our offered agreements without penalty.
Environmentally Focused Operations	✓	✗	Our treatment technology guarantees sterilization while reducing waste volume by more than 80% through an energy efficient process which emits no harmful emissions (incineration) or overpowering odors (steam sterilization).
Waste Audits and Management Support	✓	✗	All customers receive complementary medical waste management plans to support best practice and safe operations. Envirolaska offers waste audits to support customer's efforts to maintain compliant operations and minimize environmental impacts.
Flat Rate Pricing	✓	✗	Simple, easy to understand, and flat rate pricing structure utilized based on a per container collected model. No additional, confusing, or variable rate service charges.
Customer Incentives	✓	✗	Further reduce your disposal costs through auto-pay discounts, referral bonuses, complementary compliance resources, and more!

**CONTACT US TODAY FOR A FREE SERVICE QUOTE AND SAVINGS ANALYSIS**

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**[www.ENVIROLASKA.com](http://www.ENVIROLASKA.com)**

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